

## NTI Scout Program

NTI is always looking for new corporate and government partners to join us in our mission promote economic independence for Americans with disabilities. Whether it is partnering with our NTI@Home program to fill remote jobs or providing grant funding to help cover the cost of the important services we provide, we need new partners to join us on our mission.

We need your help to find these new partners! We are also going to pay you for your time for helping us form these new partnerships.

Through NTI's Scout Program, you can earn up to \$5,000 per referral of a new corporate or government partner if this partnership results in the creation of new remote jobs for Americans with disabilities or funding for our important programs for the disabled community.

### How It Works

You introduce NTI to an individual(s) at a new prospective corporate or government partner. If your introduction leads to the creation of new telework jobs for the disabled community served by NTI or a donation/grant, you will receive 1% of the profit NTI earns over the first year of the new partnership you helped us build.

An "introduction" for NTI's Scout Program is defined as a formal introduction to one or more persons with decision-making authority to partner with an organization like NTI. This can be a direct (you introduce NTI to someone with decision-making authority) or indirect (you introduce NTI to someone who can then introduce NTI to someone with decision-making authority) introduction.

For example, if you help us build a partnership that results in a \$100,000 grant, upon receipt of these funds, NTI you pay you \$1,000.

If a new partnership leads to jobs of Americans with disabilities, and NTI makes a profit of \$500,000 over the first year of services provided, NTI will pay you \$5,000.

There is no waiting period to get paid. As NTI gets paid, so do you. If you are a current NTI employee, you would receive your referral pay as part of your regular bi-weekly payroll. If you are a former employee of NTI, or a supporter of our important mission, you would receive your referral pay as a 1099 contractor.

For purposes of NTI's Scout Program, "profit" is defined as funds received by NTI that can be used to cover our operational expenses. Profit does not include any pass-through funds received by NTI from a partner to cover contract staffing expenses such as salary, employer taxes, contract management fees, or other contractual obligations.

For new staffing partnerships, a minimum of 10 initial placements is required to qualify for NTI's Scout Program.

For any grant or donation, a minimum contribution of \$25,000 is required to qualify for NTI's Scout Program.

### **Who is Eligible?**

Anyone (employee or non-employee) maybe participate in NTI's Scout Program that is not in a role defined as NTI senior management or business development by the organization. Non-employees will be required to complete and submit a W-9 Form - Request for Taxpayer Identification Number and Certification prior to receiving funds associated with NTI's Scout Program.

### **How to Refer a New Partner**

Please submit an [NTI Scout Program – Partner Referral Form](#) for each referral you would like to make. This is the only method of referral that will be accepted.

If multiple people refer the same partner, the decision on who earns the referral fee will be made by NTI management. It will usually go to the first person to refer the partner, but – occasionally - it might go to whomever was most influential in the company partnering with NTI. We may also choose to split the referral fee between two people if each played an equal role in getting the company to partner with NTI. No referral fees will be payable for current or former NTI partners. The final decision on all referral fees will be at NTI's sole discretion.

Help NTI grow its mission and earn passive income in the process. Your successful referral is a win for Americans with disabilities, NTI's mission, and you!